

# IVECO

## Cooperate. Advance. Deliver.



A job in IVECO sales entails a certain creative freedom, which you can ideally use to be successful. As the first point of contact for our customers, you represent our company in a first impression. Ambition, self-management and an open personality are prerequisites for this position. Anyone who proves to be a team player and also has sparring partner qualities for our customers can create a lot and shape their earnings themselves. We are expanding our teams at all locations and are looking for YOU to start immediately as

## Sales specialist new vehicles (f/m/d) light, medium/heavy or full range

### Main activities

- qualified support and advice for existing customers
- active and systematic acquisition of new customers and development of new business areas
- professional advice for after-sales services and various technical inquiries
- processing of the offer and price negotiations up to the vehicle handover
- ongoing market and competitor monitoring

### Requirements/interests

- completed technical and/or commercial training
- profound field service experience in the field of capital goods or in the new vehicle industry
- passion for sales, technology and negotiation skills
- customer-oriented behavior and strong communication skills
- independent way of working and effective time management
- very good MS Office skills



Performance  
bonuses &  
bonus programs



Service vehicle  
depending on  
the position



Events  
& staff  
events



Special conditions,  
services &  
discounts

For this position we guarantee a salary according to KV.

**We are looking forward to meeting you!**

Contact: Doris Supper, Specialist Human Resources

☎ 01/690 11 0 • ✉ [bewerbung-at@ivecogroup.com](mailto:bewerbung-at@ivecogroup.com)